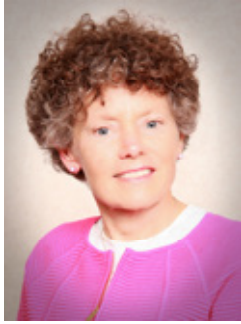


# ***THE MECHANICAL BRAG***



2011-2013 MCAH President

## **PRESIDENT'S MESSAGE**

**W**elcome to the MCAH 2012 Annual Newsletter! I trust that you enjoyed the warm weather this past summer that had virtually been with us since early spring. Those moments together doing whatever activities you most enjoy with family and friends are precious as we ready ourselves for the busy fall season.

In May of this past spring the Mechanical Contractors Association of Hamilton held their Annual General Meeting offsite at The Briar's in Jacksons Point, Ontario. The weekend events were busy and well attended by many of our membership companies. Intermixed with social and networking opportunities throughout the weekend our Associate Committee members hosted a very successful trade fair providing all attendees' and guests a business resource packed session that was filled with games, prizes and much laughter. The MCAH board would like to **THANK ALL MEMBERS** who participated in this year's annual gathering of industry friends and associates; and hopes to see all again next year! If

you have never attended one of the MCAH annual general meetings, golf tournaments or Christmas events etc. I would encourage you to come out and participate as they provide a wonderful opportunity to network with local business partners, clients and colleagues.

As reported earlier in the year, our MCAH promotion committee directed support to "Renew Hamilton" a program of initiatives being undertaken by the Hamilton Chamber of Commerce. With The Renew Hamilton in their start-up year, their accomplishments have been many to date. In June they hosted a presentation, "Cities for People" at Hamilton City Hall which attracted a capacity audience. Their management goals are well underway having developed a sponsorship program for their "Speaker Series". They participated in the 4<sup>th</sup> Annual Transforming & Revitalizing Downtown Summit also held in June by presenting a forum on the role of creative industries in the ongoing regeneration of Hamilton's downtown and adjacent neighbourhoods, including James Street North and Locke Street.

As a representation of goodwill towards the community in which we live, work and play, the Mechanical Contractors Association of Hamilton and UA Local 67 have collaborated to make a multi-year gift of \$275,000 to the Hamilton Health Sciences Foundation to support patient care initiatives in the region. The gift is being shared across the four main sites — Hamilton General Hospital, Juravinski Hospital and Cancer Centre, McMaster Children's Hospital and St. Peter's Hospital.

If member companies are looking to select new employees check out a fantastic New "Hiring Tool" recently endorsed by MCA Ontario. Known as "Clear Fit", it is a personal evaluation system for use in the search for/hiring of management/supervisory/office personnel, at all levels of a company.

The MCAH scholarship program presented financial assistance to 20 deserving student recipients from our membership companies. These students are hardworking high achievers, accomplished community volunteers and our "leaders of the future". The MCAH annual scholarship program is in its 18th year and is held in high regard by your present board of directors as a means of providing our member company youth a valuable boost as it is as important as ever to inform youth about opportunities available to them in the unionized construction industry.

Locally and throughout the province, construction opportunities exist for the skilled trades as Ontario's economy is expected to continue to grow at a moderate pace over the next few years. The annual Ontario Construction Secretariat (OCS) survey of industrial, commercial and institutional (ICI) construction contractors reported in their March 2012 construction industry survey that the "outlook for 2012 is strong but remains lower than previous years". Several large institutional projects are underway in the Hamilton and surrounding area with ongoing and additional industrial opportunities on the horizon.

As we move towards the upcoming fall session many plans are underway relating to membership educational opportunities hosted by the MCAH and our ongoing collaborative efforts with the Canadian Mechanical Contractors Education Foundation (CMCEF). Your MCAH board of directors remains dedicated to building on our past successes, working effectively and efficiently with upcoming UA labour negotiations and any of the other challenges that lay ahead. A special welcome to Anthony DeChellis who has recently joined your MCAH 2012 board of directors.



**Lorraine Waller**  
President, MCAH

## LEADERSHIP APPOINTMENTS ANNOUNCED 2012 - 2013 BOARD OF DIRECTORS

**M**CAH is pleased to announce their 2012- 2013 board of directors. As a not for profit organization entering its 47<sup>th</sup> year of operation, MCAH represents Mechanical Construction industry employers in the south central Ontario region, proudly serving Hamilton, Halton, Brant, Haldimand and Norfolk Counties.

Founded in 1966 as an accredited bargaining agency with the Ontario Labour Relations Board, the Mechanical Contractors Association Hamilton (MCAH) provides support to establish, co-ordinate, and develop policies and programs which are local in nature, of interest to members to enhance the productivity and reinforce the highest industry standards for mechanical contractors and their suppliers.

Through annual membership, services offered include establishing innovative industry education, the promotion of construction leadership excellence, community partnerships and economic development reinvestment

As membership continues to thrive under her leadership, Lorraine Waller returns for her second consecutive term as President, in fact the first MCAH female President and a role model for many women in the construction trades. As an Estimating Manager, with Kvaerner North American Construction Ltd., she is now the second female to hold the President's seat within MCA Ontario and MCA Canada.

*"I would like to thank our contractor firms, associate members and industry partners for their continued co-operative spirit and energy. Our industry achievements in education, succession planning and reinvestment through our McMaster University Student Chapter and Heavy Construction Chair endowment, and numerous promotional and municipal economic development initiatives are a result of our exceptional membership, and joint collaborations. It is through these continued endeavours that we can bring growth and a prosperous future to our industry. As an advocate, MCAH representation continues on various local, provincial and national committees, to ensure our membership maintains their industry voice and is kept abreast of industry changes as they impact our workplaces. I look forward to working with our dedicated team of appointed board members this term."*



*(Photo Front Row Left to Right):* Treasurer - Mike DiLallo Alberici Constructors Ltd., President - Lorraine Waller, Kvaerner North American Construction Ltd., Vice-President - Jason Campbell, Aecon Industrial, a division of Aecon Construction Group Inc. *(Back Row Left to Right):* George Furness, Geonis Mech. Contracting Ltd., Bill Patterson – Comstock Canada Ltd., Anthony DeChellis - E.S. Fox Ltd., Immediate Past President - Paul Shewfelt Modern Niagara Toronto Inc. *(Absent):* Doug Cormier, BML Multitrades Group

The leadership of the board of directors governs the following association services:

- Education Programs and support through the Canadian Mechanical Contractors Education Foundation
- Training and Apprenticeship Programs
- Member Scholarships
- Support for the McMaster University Heavy Construction Chair and Student Chapter
- Government Liaison, Community Support and Economic Development Partnerships
- Member Social Networking Opportunities and Engagement

MCA Hamilton membership also provides valuable connections to Provincial, National and International associations through MCA Ontario, MCA Canada and MCA America.



## MCAH CHARITY OF CHOICE ENABLES THE GREATEST GIFT OF ALL - THE GIFT OF HEALTH

Every day thousands of people walk through the doors of our hospitals – many carried in or arriving by ambulance. For some, we are their local hospital; for many more, we are the regional specialty care centres they turn to when in need. From Oakville to Brantford and Niagara Falls to Guelph, Hamilton Health Sciences provides a range of acute and specialty care services to a population of over 2.3 million people throughout the region. A place of comfort, caring and compassion, whether delivering a premature baby, or undergoing radiation treatment; gasping for air during a heart attack or struggling to remember with Alzheimer's. We are there for the full spectrum of life's journey.

Hamilton Health Sciences Foundation is a registered charitable organization supporting patient care, research and education across the Hamilton Health Sciences family of hospitals – Chedoke Hospital, Hamilton General Hospital, Juravinski Hospital and Cancer Centre, McMaster Children's Hospital, McMaster University Medical Centre and St. Peter's Hospital.



We understand and appreciate the dedication and commitment that the Mechanical Contractors Association Hamilton and United Association Local 67 Plumbers, Steamfitters and Welders bring to their jobs every day. It is that same dedication that our teams have as they focus on our goal of Health Care, Transformed. A goal that is enabled through your support and one that allows us to make a difference to *your* health care. Funding the equipment and patient care needs that are extremely diverse and essential for everything from our outpatient clinics to emergency departments and laboratories, which are home to leading-edge research into the causes, treatments and cures for many of today's devastating illnesses. By selecting Hamilton Health Sciences Foundation as your Charity of Choice you are helping us provide critical support for patient care. Care that we are committed to enabling for your friends, families and loved ones. The impact of your gifts are felt in homes across the city, the region and even the world. We are truly grateful for your commitment and support. If you are interested in learning more about our work you may find a copy of our Annual Donor Report online. The online edition is interactive and contains videos and more details stories associated with some of the articles. It is viewable at [www.hamiltonhealth.ca](http://www.hamiltonhealth.ca). Our website also includes other ways you can become involved.

The **\$275,000** gift announcement was made on Wednesday, July 25, 2012 at McMaster Children's Hospital. Contributing funds from the Mechanical Contractors Association Ontario MIAC were also included in this year's gift earmarked to support the MRI Campaign at Hamilton General Hospital, the campaign for the CIBC Breast Assessment Centre at Juravinski Hospital and Cancer Centre, a special "Chair Glide" which enables patients in wheelchairs to remain in their chairs as they undergo their examination in the Pediatric Ophthalmology Centre being rebuilt at McMaster Children's Hospital, and a set of new wall-mounted "flip-down" chairs that provide a resting spot for elderly patients as they strive to maintain their muscle conditioning while at St. Peter's Hospital.

As Mark Ellerker, Business Manager for UA Local 67 spoke he referenced the fact that everyone within their local has been touched by the care provided at Hamilton Health Sciences, either themselves or through a family member or friend. Mark went on to say that *"our community is so fortunate to have the quality of care that Hamilton Health Sciences provides and UA Local 67 is proud to be able to support them."* According to MCAH President, Lorraine Waller, *"this is a tremendous partnership and is representative of the goodwill that the Association and its members feel towards the Hospital and their commitment to the community in which their members live, work and play. Members are encouraged to become involved with **Your Charity of Choice**, to support them with a donation or help in other ways that include supporting events through personal participation or sponsorship; engaging your employees, friends and families in our fundraising efforts; or signing up for one of their electronic newsletters so you can stay in touch with the work that goes on at this tremendous organization."*

Members can register through the new HHSF webpage link at: [www.mcahamilton.org/events.php](http://www.mcahamilton.org/events.php)

### What Makes Hamilton Health Sciences Unique?

- Largest neonatal intensive care unit in Ontario at McMaster Children's
- Largest palliative care program in Canada at St. Peter's
- Leading research hospital in Canada and Seventh in the World
- Second largest hospital corporation in Ontario
- Largest integrated stroke program in Ontario at Hamilton General
- Second largest trauma and burn programs in Ontario at Hamilton General
- Second largest hepatobiliary surgery program in Ontario at Juravinski Hospital
- The first Cyberknife Radiation Treatment program in Ontario at Juravinski Cancer Centre
- Provincial leader in treatment for Acquired Brain Injury

(Top Group Photo Identities Left to Right) – Dr. Peter Fitzgerald, President McMaster Children's Hospital; Anthony DeChellis, MCAH Director; Pearl Veenema, President and CEO, Hamilton Health Sciences Foundation; Kim Alvarado, Director Surgical Oncology, Juravinski Hospital and Cancer Centre; Mark Ellerker, Business Manager UA Local 67; Rebecca Repa, President, St. Peter's Hospital; Murray Martin, President and CEO, Hamilton Health Sciences; Steve Coleman, MCAO Executive Vice President/Mechanical Contracting Industry Advisory Committee (MIAC); Lorraine Waller, President Mechanical Contractors Association Hamilton (MCAH); Teresa Smith, President, Hamilton General Hospital; Wanda Heimbecker, Association Manager, Mechanical Contractors Association Hamilton; George Furness, MCAH Director /Local MCAH MIAC Chairman



## BUSINESS EVENTS ⇨ BIGGER CROWDS ⇨ GREATER RETURNS!

Year round events keep members engaged in “business without borders” networking and business development. MCA's extensive international network through MCA Ontario, MCA Canada and MCA America invite global jetsetters, while the MCA Hamilton Annual General Meeting, Associate Member Trade Show or Christmas Party offers venues closer to home. Members investing their time to either attend, sponsor or volunteer builds greater membership value, and creates visibility resulting in new opportunities.



A special thank you to this year's **47th Annual MCA Hamilton Annual General Meeting Sponsors** and Trade Show Participants! Presenting Sponsors: **Western Plumbing & Heating, Proval Equipment (Hamilton) Ltd., Reif Estate, Speakers Spotlight, Stepright Capital Planning Inc. and Levitt Safety I EHS Training & Consulting Services.** Opening Reception & Drink Sponsor: **Aon Reed Stenhouse Inc.** Trade Show: **Western Plumbing & Heating, Proval Equipment (Hamilton) Ltd., Reif Estate, Speakers Spotlight, Stepright Capital Planning Inc. and Levitt Safety I EHS Training & Consulting Services., Hamilton Health Sciences Foundation and Aon Reed Stenhouse Inc.** Wine Sponsors: **Mechanical Contractors Association Ontario, Reif Estate** Room Gift Donors: **Reif**



**Estate, Mechanical Contractors Association Hamilton, Stepright Capital Planning Inc., Levitt Safety I EHS Training & Consulting Services, Aon Reed Stenhouse Inc., Dew Point Insulation Systems, Comfort Inn and Westmount Hospitality Group.** The Briars on Lake Simcoe at Jackson's Point, played host to this year's fun-filled surprise “Great Escape” weekend. Special Presentations included new Honourary Lifetime Member Dave Crawford and retiring board of director Dominic Fazio. This year's **President's Masquerade Gala “OUT OF THIS WORLD”** celebrated MCAH's innovative leadership as MCAH's first female president, Lorraine Waller was recognized or should we say roasted? Members ‘topped the charts’ with their imaginary costumes in the hi-tech world in the year 2099! A special presentation roast brought celebrity guests Ethel Merman, Mother Teresa, Indira Gandhi, Margaret

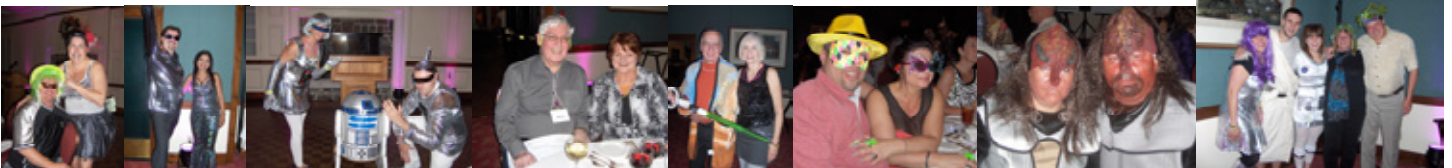
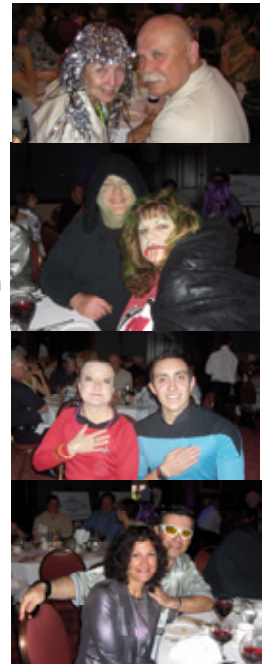
Thatcher, Queen Elizabeth II, Aunt Jemima, and Mother Nature escorted by Lorraine's two guardian angels!

**“LAUGHING ALL THE WAY TO THE BANK”** Tears were rolling down faces. Some laughed so hard they couldn't breathe. One attendee said she wet herself but still stayed till the end because she was afraid to miss anything. If you weren't present for **Simon B. Cotter's Humour in the Workplace** presentation on May 12th at the MCAH AGM then you missed something truly unique. It was an incredibly funny presentation which has many applications in the business world. Cotter uses jokes and funny stories to illustrate his points as he takes the audience through the uses of Humour as a powerful business tool. Simon showed how humour can be used to generate sales, increase sales volumes, increase client loyalty, increase employee retention, reduce sick days and build company spirit. He particularly pointed out how humour can be used in a leadership role. Building cohesive business units and motivating teamwork. “For the 21<sup>st</sup> century information is the new currency. Those that make their messages more memorable are better able to sell their ideas. Humour gets people to remember you and your message.” In between laughs, Simon stressed the ability of Humour to “Build bridges of communication” between colleagues and clients. After making his point he added “*My wife always says communication is the most important part of any relationship.*”

**...OR SOMETHING LIKE THAT..... I WASN'T REALLY LISTENING** He then went on and in a very funny way and showed how humour can also improve our relationships with our kids and our spouses. Simon Cotter's humour is very clean and clever and reminds the listener of what Bill Cosby would be like if he were talking about business. He has the crowd in stitches especially when making fun of himself. He pointed out that most people are afraid of making fun of themselves at work because they won't be respected. He used several stories and statistics to prove the exact opposite. The most interesting thing about the presentation was how Simon showed that everyone can be funny. He then took the audience through the types of humour and how they can be applied in a business environment. There was not a dry eye in the house but the message was also profound. “*Humour allows you to connect with people. In a digital age personal connections are more important than ever before. You laugh with your friends. People hate to say no to their friends*” Simon made a lot of friends on May 12<sup>th</sup>. For those of you who weren't able to be there in person or for those of you who were there and would like to book **Humour in the Workplace** for your own company, Simon can be reached through the MCAH office or directly through his agent at **Speakers Spotlight 416-345-1559.**



“speakers spotlight”



**WATCH FOR OUR 2013 AGM INVITATION COMING SOON!**



## MCA HAMILTON FALL/WINTER 2012-13 EDUCATION PROGRAMS

DATE	EDUCATION PROGRAM	FACILITATOR	DESCRIPTION	COST
September 20, 2012 8:00 am – 10:30 am MCA Hamilton	Hydronics 101 and Radiant Systems <i>Member Plus Workshop</i>	Viega LLC	Hydronic System Components & Options	FREE
September 24 & 25, 2012 8:00 am – 3:30 pm MCA Hamilton	MS Project For Construction <i>Gold Seal Accredited</i>	ES Computer Training	Project Planning and Management Software Training	\$450.00 + HST 50% MCAH Contractor Subsidy (First 10 People)
October 16, 2012 8:00 am – 3:30 pm MCA Hamilton	MS Excel for Construction Advanced <i>Gold Seal Accredited</i>	ES Computer Training	Construction Software Training	\$225.00 + HST <i>Contractors Only</i>
October 18, 2012 8:00 am – 3:30 pm MCA Hamilton	Insurance 101 <i>Member Plus Workshop</i>	Dan Lawrie Insurance Brokers Ltd.	Liability, Surety Bonds and Claims Management	FREE
October 22, 2012 8:00 am – 9:00 am Remote – Virtual Video	Gold Seal Information Webinar	CCA	Gold Seal Certification Program (P.GSC)	FREE
October 25, 2012 8:00 am – 3:30 pm MCA Hamilton	Social Networking for Business <i>Gold Seal Accredited</i>	ES Computer Training	Facebook, Twitter, LinkedIn, Blogs for Business	\$225.00 + HST
November 1, 2012 8:00 am – 10:30 am MCA Hamilton	Subguard® Versus The Traditional Surety Bond <i>Member Plus Workshop</i>	Aon Reed Stenhouse Inc.	Subcontractor Default Insurance (a.k.a Subguard®) <small>FROM THE ONLY BROKER IN CANADA THAT LOOKS AFTER BOTH</small>	FREE
November 8 – 12, 2012 (Week 1) December 6 – 10, 2012 (Week 2) Waterloo, ON	Project Management <i>Gold Seal and Blue Seal Accredited</i>	CMCEF	Highly Acclaimed Management Program	\$2,925.00 + HST \$2,600.00 + HST (CMCEF Members) 50% MCAH Contractor Subsidy (max. 2 employees per company) E: <a href="mailto:tania@cmcef.org">tania@cmcef.org</a>
January 10, 2013 8:30 am – 4:30 pm MCA Hamilton	Managing Field Labour Productivity To Improve The Bottom Line <i>Gold Seal Accredited</i>	CMCEF	This seminar discusses the causes of poor labour productivity, measuring productivity for controlling items of work, performance factor, forecasting project outcomes, productivity measurement, daily productivity measurements, performance evaluation reports, factors affecting labour productivity, what to do to reduce the impact of schedule compression and acceleration, manpower loading and s-curve, preplanning, site logistics, site layout, deliveries, storage, and material handling.  ATTENDEES: Principals, Senior Management, Middle Management, Project Managers, Supervisors, and Foremen	\$565.00 + HST \$515.00 + HST (CMCEF Members) 50% MCAH Contractor Subsidy (max. 2 employees per company) E: <a href="mailto:tania@cmcef.org">tania@cmcef.org</a> <i>Contractors Only</i>
September – December 2012-13 Southwestern Region	Southwestern Region Workshops List Visit: <a href="http://www.ihsa.ca">www.ihsa.ca</a>	Infrastructure Health & Safety Association (IHSA)	To register visit <a href="http://www.ihsa.ca">www.ihsa.ca</a>	Cost Varies



## ASSOCIATE MEMBER - PROFILES



As MCA Canada's recommended insurance and surety broker, Aon is pleased to offer an exclusive insurance and bonding program that tackle your business risks.

Providing favourable rates and coverage enhancements, this program also includes the following features:

- Up to a 10% claims free reward
- Dedicated claims services
- Contract review services
- Bonding access for all surety companies in Canada
- Public private partnership services and support
- Aon Construction depth of talent and resources

Contact us: Doug Baird  
Senior Vice President, National Director - Sales  
Aon Construction Services Group  
T: 905-515-1609  
E: [Doug.Baird@aon.ca](mailto:Doug.Baird@aon.ca)

*"Aon is Canada's largest insurance and bonding broker, with 12 of the top 15 contractors in Canada as clients, and over 2,500 other construction clients."*



### BRAGGING RIGHTS!

Welcome New Contractor Members

**Advantage Mechanical Group**

**Geo. A. Kelson Company Limited**

**Babcock & Wilcox Canada Ltd.**

**Modern Niagara Toronto Inc.**

**Jacobs Industrial Services Ltd.**

**Songer Canada**

**Bird Mechanical Ltd.**

**DMR Mechanical & Electrical Inc.**

Welcome New Associate Member

**Fleetmatics USA Inc.**

Take advantage of the **MCAH Commercial Insurance Program!**

One of the area's largest and most respected insurance brokers and member of the MCAH, **Dan Lawrie Insurance Brokers Ltd.**, are now offering members of MCAH with a **Preferred Commercial Insurance Program** that could result in significant savings.

With a **staff of over 85 dedicated professionals** providing and servicing a complete range of personal and corporate insurance products, Dan Lawrie Insurance has become one of the largest and fastest growing insurance organizations in Southern Ontario and now **rank in the top 5% of insurance brokerages in Canada.**

As a family owned and operated insurance brokerage since 1982, our rates have consistently been among the lowest in the industry, frequently representing **savings of up to 30% or more.** The price is right, but it is the ongoing service and attention to details that keep clients satisfied for years ahead!



**P: 905-525-7259**

**[www.danlawrie.com](http://www.danlawrie.com)**



## 15TH ANNUAL GOLF TOURNEY SWINGS IN RECORD BREAKING NUMBERS

Members of MCA Hamilton and the Electrical Construction Association of Hamilton set record-breaking numbers this year by raising \$5,473.27. This year, MCAH Chairman Paul Shewfelt hosted the event, with proceeds directed to the MCAH "Charity of Choice" the Hamilton Health Sciences Foundation with additional gifts of \$245.00 raised at the Aon Reed Stenhouse Inc. specialty hole and \$245.00 at the Cadillac Powercart Draw! The 50/50 Draw also raised an impressive \$910.00 this year. Congratulations to our lucky prize winners Dan Gignac - Men's Longest Drive, Dave Manson - Closest To The Pin "Investors Group", Colin Wilson - Closest To The Pin, Brian Lawley - Aon Reed Stenhouse Driver, Rick Zehr, Shayne Jennings, Parker Neale, Colin Wilson - 1st Place Foursome and Jason Double, Rick Telfer, Steve Wright and Mike McMinn - Most Honest Foursome. **HOLE SPONSORS:** Acon Industrial, Alberici Constructors Ltd., BDO Canada LLP, BML Multitrades Group, Comstock Canada Ltd., D. J. Mason Electric Co. Ltd., ECAO, E. S. Fox Ltd., RBC Royal Bank, Harbour Electric Limited, HHCA, Holaco Installations, J & L Electric Contractors Ltd., Kvaerner North American Construction Ltd., Lockerbie & Hole Eastern Inc., MCA Ontario, TESC Contracting Hamilton Ltd., T. Lloyd Electric Ontario Ltd., Victor Electric Industries. Men's Longest Drive - Westlake Industries, Ladies Longest Drive - MCAH Associate Member Committee, Men's Closest To the Pin - The State Group, Ladies Closest To the Pin - Dew Point Insulations Systems Inc., Hole in One & Water Sponsor - George Kagianis, Stone Ridge Insurance, Specialty Charity Hole & Prizes - Aon Reed Stenhouse Inc. **GOLF COMMITTEE:** Paul Shewfelt – Chairman, Jason Campbell, Wanda Heimbecker, Joe Kurpe, Mark Lloyd, Jennifer Mason, Bill Patterson, and Denise Stokes **TOURNAMENT DAY HELPERS:** John Aziz, Jesse Bye, Kristen McEachern and Jacob Stokes.



ENJOY THIS  
YEAR'S  
BEST  
ACTION  
SHOTS!

### TAKE ADVANTAGE OF YOUR PREFERRED MEMBER DISCOUNTS - Locally & Nationally!

**BIG \$ SAVINGS** -This program is designed to save companies money, build new business relationships while increasing MCAH membership benefits. ALL MCAH members can now receive a preferred rate, exclusive discount or one time introductory offer on Associate Member services.

MEMBER DISCOUNT	COMPANY	DESCRIPTION	CONTACT PERSON	PHONE
Preferred Member Rates & Extended Coverage	Aon Reed Stenhouse Inc.	General liability, automobile, property, risk and criminal protection, surety/bonding and more	Doug Baird	905-527-1210 ext. 22
Wholesale Pricing / No Artwork or Setup Fees	IT Works Promotions	Promotional Items	Bill Dehal	905-928-4802
Multi – Discounts Available	Federated Insurance	Business & Personal	Mauro Di Tullio	1-800-361-0790
15% Discount – First Order	Minuteman Press Hamilton	Printing Services	Justin Bester	905-523-4419
15% Discount – First Order	The Printing House Limited	Printing Services	* Contact MCA Hamilton	905-522-1965
Preferred MCAH Member Rates Available	J.H. Young & Sons Ltd.	Jewelry & Corporate Gifts	* Contact MCA Hamilton	905-522-1965
15% Discount on ALL Training & On-line Courses: Asbestos Awareness, Electrical Safety, Radiation Safety, TDG, WHMIS, Workplace H & S Committees, Bloodborne Pathogens, Health, Safety & Law, Workplace Housekeeping, Canada Labour Code, Lockout/Tagout, Workplace Inspections, Driver Safety, Workplace Hazards, Workplace Investigations, Fire Extinguisher Training Simulator	Levitt-Safety/EHS Training & Consulting Services (LTCS)	Conducted at member offices within MCAH boundaries  Instructors, Debi Dion & JP Lemieux	Michael Douglas	1- 800-268-6196 ext. 3518
Discounted rates from \$129 Newly Renovated Guestrooms Online Corporate Account Number 209214	Sheraton Hamilton Hotel	Executive Hotel	Erin Cowan Email: reservations@sheratonhamilton.com	Mon thru Fri 9am-5pm P: 905-317-4534 24Hrs 1-866-627-8161
15% Hotel Discount – 16 Comfort Inn's & Quality Suites in South Western Ontario. To book individual reservations call 1-800-424-6423 or visit <a href="http://www.choicehotels.ca">www.choicehotels.ca</a> and enter ID 88654	Westmont Hospitality – Corporate and Crew Accommodations	Westmont Hospitality - over 160 hotels across Canada. Visit <a href="http://www.investreithotels.com">www.investreithotels.com</a>	Keri Walker, Regional Director of Sales, E: <a href="mailto:keri.walker@whg.com">keri.walker@whg.com</a>	289-895-9384



## MCMaster UNIVERSITY INVESTMENTS RAISE THE BAR THIS YEAR

The McMaster University Committee continues to report notable progress as the Heavy Construction Chair and MCA Hamilton McMaster Student Chapter (MCAHMSC) hit their stride! Since appointing Professor Saiedeh Razavi, as the inaugural chair in Heavy Construction in 2011, bi-annual Advisory Board meetings have reinforced the sustainable structure and successful academic delivery executed through 40% Teaching & Academic Time, 40% Research (Grants and Funding, Curriculum, - Traffic Management Systems, Scheduling, Connected Vehicle, Service and Systems) and 20% Service (industry participation - local and international, published articles, editor, committee participation, symposium attendance, facilitation and advisory capacities). MCA Hamilton contractor firms renewed their support through guest lectures as Greg Marion and Mike DiLallo of Alberici Constructors Ltd. mentor in the classroom. All MCAH contractor members are encouraged to consider sharing their expertise.



Our Faculty Liaison, Stephen C. Veldhuis Ph.D., P.Eng., Associate Professor and Director at McMaster Manufacturing Research Institute (MMRI) reported members from our MCA Hamilton McMaster Student Chapter had an opportunity to attend the MCAA annual meeting in Orlando, Florida last March. This was an excellent opportunity for students to better understand the mechanical contracting industry and learn what they can contribute to this dynamic sector of the economy. The Competition Team (Photographed Left to Right Included): Jeffrey Girard - Superintendent / Safety Coordinator, Joshua Splaine - Service and Maintenance Manager, Ben Oliver - Project Executive, Matt Scott - Chief Estimator and MacLean Gordon - Project Manager receiving their certificate for placing 6th in the MCAA Student Competition from Mr. Brett Christiansen, Chair of the MCAA Education Committee. MCAH President Lorraine Waller remarked, "This year, our team placed 6th out of 27 teams, awarding them

a top 10 acknowledgement in America! This is an extraordinary accomplishment due to the fact, the competition team is fairly new since it's inception, but given the first-class competition of more experienced United States teams. These chapters are helping to address our industry skills shortage by preserving student interest in Mechanical Contracting, enhancing their skill sets and leadership development. As a result, I can truly say these gentlemen represent our next generation of this industry's Best & Brightest."

The McMaster student chapter is working to prepare their entry for this year's competition and look forward to discussing the project requirements with MCAH members at upcoming events. The formal request for proposals will be given to this year's students early in October in Kansas City with their proposal being submitted to the student competition mid-December with the results announced at the end of January. This year's Competition Team will be announced soon as Co-Presidents Simon Edwards and Daniel Guidon form their executive committee this fall. Mat Pinder is Social Convenor, assisting with industrial site tour planning



and student outreach. Members are asked to continue their support of our regular Student Chapter activities which remain in high gear. Students will be raising funds at two 50/50 draws each year. Look for them at our annual Christmas Party and Annual General Meeting, an honourable mention to the Associate Members Committee who generously donate their Pub Night 50/50 draws proceeds each year. Connect with and mentor students for hire at our Meet & Greet Night, Contractor Resumes Package or Site Tours. In partnership with the Hamilton-Wentworth District School Board, Lake Avenue School welcomed the return of the community outreach team which continues to inspired their students as they career plan. Under the solid leadership of MCAH Director Doug Cormier, our 2010-2011 term executive included (Photo Left to Right): Andrew Forester committee member, Josh Splaine - Treasurer, Doug Cormier, Dr. Stephen Veldhuis - Student Chapter Faculty Member / Associate Professor and Director McMaster Manufacturing Research Institute, Department of Mechanical Engineering / McMaster University, Maclean Gordon - Secretary and Ben Oliver - President. Welcome Paul Shewfelt, our newly appointed 2012/13 term MCAH Director!

Visit the MCAH McMaster University Student Chapter website:  
<http://mcah.mcmaster.ca> or <http://www.mcahamilton.org/chapters.html>

**EXTRA, EXTRA!**

### MCAH MEMBER NEWS

*It's your turn to BRAG!*

- ☉ MEMBER ANNOUNCEMENTS WANTED
- ☉ ACKNOWLEDGE YOUR TEAM
- ☉ SHARE ACCOMPLISHMENTS
- ☉ HONOURS & AWARDS

### LOOK REAL COOL WHILE HELPING OUR STUDENT CHAPTER

**RETAIL COST \$40.00<sup>+HST</sup>**

*(\$35.00 Shirt Cost + \$5.00 Student Chapter Donation)*

**All Proceeds Directed to support**

**MCAH Student Chapter Education Programming**

*"Our next generation, the best and brightest"*

**GREAT GIFT**

**LADIES & MENS SIZES**



**BULK ORDERS  
AVAILABLE**

**MCAH GOLF SHIRTS - GREAT GIFT IDEA!**

## 18th ANNUAL STUDENT SCHOLARSHIP AWARDS EXCEEDS \$344,000.00



(Photo) - 2012 MCAH Scholarship Recipients

Twenty \$1,000.00 scholarships were awarded to extraordinary students, children of salaried employees of local area employers who are MCAH Member Companies at the Faculty Club of McMaster University. Recipients are students either entering or currently enrolled in universities or colleges across Canada who maintained an exceptional grade average, established an outstanding commitment to their community through volunteerism, leadership development and demonstrated superior interest in the mechanical contracting industry or their chosen field of study. This year, the MCA Hamilton McMaster Student Chapter \$1,000 Scholarship also resulted in a tie.

Awards Ceremony Host, MCAH President Lorraine Waller shares, "Every year the recipient judging is difficult to say the least with the receipt of so many accomplished applicants. The level of proficiency and achievement reached by our recipients

this year has been absolutely first rate, both in their academic and community involvement. We are pleased to see so many new faces this year, knowing these students are progressive, optimistic thinkers, who know how to challenge themselves and have the results to prove it. These awards are yet another testament to their discipline and determination."

Each year the Scholarship Selection Committee has the difficult task of selecting only 20 outstanding students to receive this prestigious scholarship award. In addition, one special scholarship is also awarded on the behalf of our MCAH McMaster Student Chapter. This year's Scholarship Selection Committee members included: MCAH Director/ Education Committee Chairman Mike DiLallo, Immediate Past President Paul Shewfelt, MCAH Past President and Honourary Life Member Ron Marcotte, and Education Committee Members Robert Frasca, Glenn Hanson and Rocco DiGiovanni. The ceremony featured Guest Speakers, Joseph Murphy a former four time award recipient, Entrepreneur and Brock University Business Administration graduate and Bryce Jones MCAH McMaster Student Chapter Past President, McMaster University Mechanical Engineering graduate and former MCA recipient of several national scholarships. Dr. Stephen Veldhuis, Associate Professor and

Director McMaster Manufacturing Research Institute, Department of Mechanical Engineering who is also the Faculty Liaison for the MCAH McMaster Student Chapter presented the Student Chapter Scholarships.

Since the program's inception in 1995, managed by the MCAH Education Committee, contractor employer membership dues have funded over \$344,000.00 in awarded scholarships.

Congratulations to this year's recipients!

2012 Scholarship Recipient	College or University	MCAH Member Company
Dylan Booth	Brock University	Alberici Constructors Ltd.
Freeman Brokenshire	Conestoga College	Aecon Industrial
Kristy Byron	Mohawk College	Kvaerner North American Construction Ltd.
Melanie Byron	McMaster University	Kvaerner North American Construction Ltd.
Jessica Comeau	McMaster University	Kvaerner North American Construction Ltd.
Jacqueline Delconte	Sheridan College	Kvaerner North American Construction Ltd.
Ryan Gibson	University of Waterloo	Aecon Industrial
Maxwell Howard	Cambrian College	E.S. Fox Ltd.
Marian Ibrahim	Massachusetts College of Pharmacy	Kvaerner North American Construction Ltd.
Kelly Kolapak	University of Western Ontario	Lockerbie Hole Eastern Inc.
Sarah Marion	Queens University	Alberici Constructors Ltd
Jennifer Mertz	University of Guelph	Alberici Constructors Ltd
Kayla Minor	Algonquin College	E.S. Fox Ltd.
Doug Murphy	University of Western Ontario	TESC Contracting Hamilton Ltd.
Jeffrey Pellizzari	McMaster University	Western Plumbing and Heating
Christian Sandercott	Carleton University	BML Multitrades Group Ltd.
David Sharpe	Fanshawe College	TESC Contracting Hamilton Ltd.
Leslie Skakun	University of Windsor	Kvaerner North American Construction Ltd.
Shannon Sylvester	University of Toronto	Aecon industrial
Alexis Westerhof	Mohawk College	E.S. Fox Ltd.
Matthew Pinder	McMaster University	MCAH McMaster Student Chapter
Simon Edwards	McMaster University	MCAH McMaster Student Chapter



## MCAH MEMBER & INDUSTRY NEWS



Is that **MCAH Past President/Honourary Life Member Ron Marcotte** with the **2012 RBC Canadian Open** coveted prize? You bet, and although Ron's golf talents make him a popular guest at many industry golf tournaments each year, he's still "our winner" as he was pleased to volunteer time at the RBC Canadian Open this year.

**Amanda Malaga** joins the MCAH Administrative Team! MCAH is pleased to welcome Amanda to our office administrative team as our part-time Executive Assistant. Her extensive experience in office administration, customer/membership services, event management and program development compliments our professional, organizational culture. **ON THE MOVE...** **Jason Campbell** has joined the **Aecon Industrial, a division of Aecon Construction Group Inc.** team as Account Manager and **Glenn Hanson** as Project Superintendent. **Wellington At Work Inc.'s** new primary contact member



is **Wes Mazur, The Printing House (Hamilton Branch)** welcomes **Peter Baraniecki** as our new contact member. **TESC Contracting Hamilton Ltd.** is pleased to announce **Todd Rankin** as their General Manager-Southern Ontario! **Songer Canada** is pleased to announce **Mike Hubbs** has joined their team as their General Manager. **Mercedes-Benz Sprinter** was recognized as offering the lowest total cost of ownership in Canada for the third consecutive year. In addition, they also captured 3 accolades in **Vincentric's** inaugural **Best Fleet Value in Canada Awards**, winning every category in which it competed! Contact **Rob Moscardini, C.A.L.E. Sales and Leasing Representative Sprinter Specialist** to learn more. **Mercedes-Benz Burlington** won the International Council of Shopping Centers (ICSC) **Store Design Award, Canadian Shopping Centre Competition!** In keeping with its long standing tradition of recognizing and honoring the shopping centre industry's most cutting-edge, innovative solutions, and creative responses to market trends, as well as outstanding examples of retail store design has announced its winners for the 2011 Canadian Shopping Centre Global Awards program, **Mercedes-Benz Burlington**, was awarded a **2011 Maple Leaf Gold Award** in this annual awards competition. For more information, visit [www.icsc.org](http://www.icsc.org) **Levitt-Safety I EHS Training & Consulting Services (LTCS)** is pleased to announce their NEW in-house **Paralegal Services and Disability Legal Consultation Services!** Contact **Debi Dion, CRSP Consultant/Trainer/Paralegal** who



recently obtained her professional designation...congratulations! The following NEW instructor led programs are also available **EXPOSURE LEVEL HYDRAULIC TRAINING** and **HIGH RISK MAINTENANCE LEVEL E-LEARNING** just contact **Levitt-Safety I EHS Training & Consulting Services (LTCS)**. **BDO REAL ESTATE AND CONSTRUCTION ALLIANCE CUP GOLF TOURNAMENT SCORES A HOLE IN ONE!**

**BDO's** Burlington and Mississauga offices joined forces to host the **BDO Real Estate and Construction Alliance Cup Golf Tournament** at Heron Point Golf Links. The vision for this event was to create an enjoyable golfing experience for clients and associates in and around the GTA in the real estate and construction industry including members of MCAH and HHCA. Congratulations to **Peter Campbell**, BDO Mississauga's Office Managing Partner and his team (**Harold Reinders** and **Eric VanGinkel** from Maple Reinders, and **Patrick Baker** from Marsh) for winning the BDO REC Alliance Cup with the best score in the scramble! The **CMCEF Golf Tourney** raised \$24,000 this year! **MCAH McMaster Student Chapter** performed on **David Letterman Show** as a result of winning an win the Red Bull Soundstage music contest in August. "Save production company Worldwide Pants. Look for the return of our offers MCAH Members a preferred members rate not only for **Chapter 50/50 Draws Fundraisers** coming up at our **Pub Night, Annual Christmas Party** and **2013 AGM**. Our Student Chapter Faculty Liaison, **Dr. Stephen Veldhuis** and **Student Chapter** representatives will attend the MCA America Student Chapter Summit again this fall. Members of our Student Chapter Executive and Competition Team will be announced soon! Finally, MCAH members can now pay by **direct deposit**, just contact our office to set up your account.



**Co-Chair Simon Edwards** Hamilton band "Of Gentlemen and Cowards" online competition. They beat out bands from across North America to "Me" will also be featured in "We Made This Movie" a film by Letterman's new **Risk Management Program**, as the **Hamilton Sheraton Hotel** our Christmas Party but year-round! Don't forget to support our **Student**



**Contact MCAH with YOUR MEMBER NEWS for our next newsletter! It's your turn to BRAG...**

## 2012- 2013 COMMITTEE APPOINTMENTS ANNOUNCED

**A**s a volunteer driven not-for-profit organization, we rely on the expertise and goodwill of our dedicated members. It is with great appreciation we are pleased to announce the following committee appointments.

**EXECUTIVE COMMITTEE:** Lorraine Waller (Chair/President), Jason Campbell (Vice President), Mike DiLallo (Treasurer)

**PROMOTION COMMITTEE:** Bill Patterson (Chair), Anthony DeChellis, Jason Campbell, Wanda Heimbecker

**EDUCATION COMMITTEE:** Mike DiLallo (Chair), Rocco DiGiovanni, Paul Shewfelt, Glenn Hanson, Jim Allison, Robert Frasca, Wanda Heimbecker

**NOMINATING COMMITTEE:** Lorraine Waller, Paul Shewfelt, Doug Cormier

**MCMaster UNIVERSITY COMMITTEE:** Paul Shewfelt (Chair), Doug Cormier (Alternate), Glenn Hanson, Mike DiLallo, Dave Crawford, Andrew Forester, Wanda Heimbecker

**JATC:** Doug Cormier (Chair), Lorraine Waller, Anthony DeChellis, Wanda Heimbecker

**LABOUR MANAGEMENT HEALTH & SAFETY COMMITTEE:** Anthony DeChellis (Chair), Lorraine Waller (Alternate), Wanda Heimbecker

**MTBC:** George Furness, Bill Patterson (Alternate) **MCAC:** George Furness **MCAO:** George Furness

**CONSTRUCTION HOUSE COMMITTEE:** Lorraine Waller, Wanda Heimbecker

**LOCAL MIAC / LABOUR RELATIONS COMMITTEE:** George Furness (Chair), Jason Campbell, Wanda Heimbecker

**HHCA:** Mike DiLallo, Wanda Heimbecker **HHCA LABOUR RELATIONS COMMITTEE:** Bill Patterson

**ASSOCIATE MEMBERS COMMITTEE:** Jason Campbell, Wanda Heimbecker



## MCAH COMMITTEE BRIEFS



**O**ur **Associate Member Committee** announced their new executive earlier this year. (Pictured Left to Right Front Row): Michael Douglas - Treasurer, Wayne Branchaud - Vice-Chair, Michael Warne - Chair and MCAH Director George Furness. (Back Row Left to Right): Mike O'Neill - Immediate Past Chair, Justin Bester - Secretary, Mark Fowler, Nikki Laskin and Kevin O'Neill. (Absent:) Debi Dion (Alternate), Jeff Parkin, Colin Wilson, David Hill, Bob Murphy and Wanda Heimbecker. Welcome Jason Campbell, our newly appointed 2012/13 term MCAH Director!

The **Local MIAC & Labour Relations Committee** remains proactive through regular industry information exchanges with UA Canada, UA Local 67, and appointments with MCAO and MCAC. MCAH Directors (Right to Left): Jason

Campbell, George Furness and Dominic Fazio (who retired from the board earlier this year) were instrumental in obtaining a \$25,000 provincial MCAO/MIAC grant this year, an honourable mention and special thank you to Mike DiLallo for his assistance. This year the MCAH board of directors supported industry governance through policy endorsements of the MCAT Change Order Protocol, MCAC Prompt Payment Legislation and Pan Am Games Hamilton Social Inclusion Steering Committee. Increased involvement with the Ontario Construction Secretariat will continue to drive positive change.

Your **JATC** new website [www.jatclocal67.com](http://www.jatclocal67.com) facilitates improved communications, positively impacting operations management of apprentices, employer requests and the utilization of industry apprentice programs. The committee has been actively involved in monthly monitoring of UA mergers and their effect on apprentice management. Support for the Halton



District School Board Technological Education through UA Local 67's multi-year commitment to the Halton Learning Foundation empowers future apprentices and our local construction industry. (Left to Right): Don Vrooman, Board Chair, Halton District School Board, David Lewis, Co-ordinator Technology Education, Pat Wright, Executive Director Halton Learning Foundation, Robert Kulik, Board Member of Halton Learning Foundation, Mark Ellerker, UA Local 67.

Representing the **Education Committee's** award sponsorship at the Bay Area Science and Engineering Fair, Anthony DeChellis and Glenn Hanson participated this year, awarding the MCAH recipient "The

Lazarus Project". Essentially a project that experimented with salvaging rechargeable batteries that would no longer charge, and making them usable again and able to recharge. The 2012 -13 education program lineup is sure to meet member's training needs which were based on your 2012 Member's Education Survey responses. Hamilton's first "Gold Seal" Project Designation at ST. JOSEPH'S HEALTHCARE HAMILTON WEST 5<sup>TH</sup> REDEVELOPMENT provided visibility as a promotional partner and summer meetings with IHSA resulted in new education program information exchanges for our members. The annual scholarship awards reveals many kind member comments each year, "My son Matthew just completed the Architectural Renovation program at Mohawk and should graduate this June. He has very much appreciated the scholarship funds provided which was of great assistance to him through the program. Thanks again for helping him." Mark Huisman/E.S. Fox Ltd.



The **Promotion Committee** maintains their continuity and high community visibility with economic development partnership renewals with the Hamilton Economic Summit, a new partnership with Hamilton Renew, Hamilton's Economic Development Youth Forum the HIVE, Norfolk Economic Revitalize Symposium sponsorship, and MCA Hamilton director renewal on their Economic Development Advisory Board to Council. Through the JATC and UA Local 67, apprentice recruitment and education alliances remain well served in Halton, Brant and Haldimand Counties. **WORLD PLUMBING DAY** annual promotions resulted in several media articles recognizing the MCAH and Local 67 industry partnership with the addition of new partner CIPH.



## MCAH EVENT CALENDAR

**October 23rd 2012:** Mark Breslin, Take It Forward Motivational Presentation & Dinner, UA Local 67/MCAH MIAC/JATC

**October 25th 2012:** MCAH 4th Annual Pub Night hosted by the Associate Member Committee, Kelsey's Hamilton, ON

**November 12 - 15th 2012:** MCAC Annual Conference Maui, Hawaii

**November 22th 2012:** MCAH Christmas Party, Sheraton Hamilton Hotel, Grand Ballroom, 116 King Street West Hamilton, ON

**Fall 2012 & Spring 2013:** MCAH Education Programs & Subsidies

**Fall 2012 & Spring 2013:** FREE Member Plus Education Seminars - 1st & 3rd Friday or Thursday of Each Month 7:30 am - 10:30 am

**Spring 2013:** MCAH Annual General Meeting & Trade Show

**Winter 2013:** Student Chapter Contractor Meet & Greet and Resume Distribution

**Fall 2012 or Spring 2013:** Student Chapter Site Tours

**May 23 - June 1st 2013:** MCAO Annual Meeting/Conference Paris, Alsace Region

**June 25th 2013:** MCAH & ECAH 15th Annual Golf Tourney -To Be Confirmed

**July 2013:** CMCEF 9th Annual Charity Golf Tourney

**August 2013:** 19th Annual Scholarship Awards

**September 25 - 28th 2013:** MCAC Annual Conference Winnipeg, Canada

**September 24 - 27th 2014:** MCAC Annual Conference St. John's, Newfoundland

**MARK YOUR  
CALENDARS**



## MCAH CHRISTMAS PARTY!

**Thursday, November 22nd 2012**

**SHERATON Hamilton Hotel, Grand Ballroom**

**116 King Street West Hamilton**

**Cocktails 6:30 pm Dinner 7:15 pm**

**Featuring *The Ultimate Party Band* "The Royz Band"**



***Join s for a fun night of delicious food, great company, entertainment!  
STAY & PLAY! Overnight Guests Receive Our Preferred MCAH Member's Discount!***

**REDUCED RATES FOR CORPORATE TABLES - SPECIAL INCENTIVES & GIFTS!  
MAKE THE MCAH CHRISTMAS PARTY YOUR OWN COMPANY CELEBRATION**

1. Company name on table    2. Company name in program    3. Company name recognition at the podium
4. Company name listed in our newsletter    5. And a special 'Thank You Gift' at each place setting

**THANK YOU 2011 CHRISTMAS PARTY CORPORATE TABLE & GIFT SPONSORS!**

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